

**News Release
For Immediate Release
April 8, 2004**

Contact: Rick Ferris, President
440-946-8600x103

**Size May Not Matter:
Sequoia Realty Corp Is Again Recognized As A Leader
In Commercial Real Estate In Northeast Ohio**

CoStar, one of the premier listing services for commercial real estate has presented its 2003 Power Broker Awards recognizing the top brokers and brokerage firms in Northeast Ohio.

For the second year, Sequoia Realty Corp., based in Mentor, has been designated one of the top 20 leasing companies and for the first time, Sequoia Realty has been included in the top 10 of companies involved in commercial real estate sales. Amazingly, Sequoia Realty Corp. has been able to accomplish this with only 5 full time real estate agents.

“This again shows the power of teamwork, communication and education,” affirms Rick Ferris, broker and owner of Sequoia Realty. Rick meets daily with the agents during which they discuss various topics in the art of commercial real estate, as well as share information on the status of clients, customers and the condition of the commercial real estate market.

As Sequoia’s newest agent, David Sigg believes he has found the ideal situation, “Not only am I able to go to my fellow agents with questions and ideas, but Rick also has an open door policy for the members of the Rick Ferris Team. Being at Sequoia is like going to graduate school for commercial real estate.”

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More About Rick Ferris and Sequoia Realty Corp.

Rick has been a licensed real estate professional for over 25 years. In 1990, Rick created Sequoia Realty Corp. that has become, with its Sequoia tree logo, the most recognized real estate company in Lake and Geauga Counties.

With an MBA from Case Western Reserve and the impressive CCIM (Certified Commercial Investment Member) designation, Rick is both knowledgeable and experienced.

Rick is an articulate spokesperson on the developments and trends in commercial real estate and he is available for interviews. ###