

## NEWS RELEASE

Reader Inquires  
440-946-8600  
[www.sequoiarealty.com](http://www.sequoiarealty.com)

### Sequoia Closes Deal in Record Time

MENTOR, OH – July 11, 2007 -Cape Fox Professional Service, an out-of-state contract manufacturing firm has just leased 1500 square feet at 1190 High Street in Fairport Harbor. "The fact that we found the perfect tenant for the perfect client is always our goal here at Sequoia," explained Sequoia Realty Corp. president Rick Ferris, "but what's really great is that we did it in record time."

Ferris said agent, David Sigg received, processed and closed the deal in less than ten days. "We do a lot of behind the scenes preparation for our clients," said Sigg. "Much of the processing of this transaction was accomplished via phone and e-mail with only one face-to-face meeting and that was at the signing."

Ferris emphasized that although Sequoia is a local agency they reach beyond state lines. "Distance and proximity are not barriers to filling and acquiring real estate space when done efficiently," Ferris concluded.

Established in 1990, Sequoia Realty Corp. is Lake County's only real estate brokerage firm to focus exclusively on the sale, lease, and auction of retail, office, industrial and investment property. For further information, please call 440.946.8600 or e-mail [rick@sequoiarealty.com](mailto:rick@sequoiarealty.com) or visit [www.sequoiarealty.com](http://www.sequoiarealty.com) or [www.realtyNEO.com](http://www.realtyNEO.com).

###